

# Hotel Management Strategies & Services Maximize The Return On Your Hospitality Investment







#### **Your Goals Are Our Goals**

HVS Hotel Management provides every aspect of hotel management with exceptional skill to lead your hotel to its optimal operating and financial potential. Our solutions are tailored to your specific goals and challenges as well as maximizing profit, quality, and value.

You'll have the peace of mind that your investment is closely monitored, the cash flow and asset value are maximized, and your mission is forefront.

# **Hotel Management Services**

- Sales & Marketing
- · Accounting & Reporting
- · Maintenance & Energy Management
- · Food & Beverage
- · Recreational Amenities
- · Human Resources & Training
- · Technology Management
- Capital Expenditure Management
- · Receivership Services

Our expertise spans a broad range of hotels and resorts in a wide variety of locations. Our team brings first-hand, hands-on hotel experience and industry best practices.

Whatever your circumstance—a hotel buyer or developer, a lender initiating a foreclosure, or an owner looking for a change—our extensive capabilities put the most experienced, cost-effective resources in place for your success.

#### Clients

- Institutional & Individual Investors
- · Government, University & Related Entities
- Lenders & Special Servicers
- · Law Firms & Family Offices

# The HVS Hotel Management Approach

We use a disciplined approach that begins with understanding your objectives and is designed to exceed those objectives. This includes a review of every aspect of your property and development of specific plans and recommendations.

Operational systems and monitoring, together with regular reporting, will keep you as informed as often as you wish.

Acquisition & Development

Brand Selection
Due Diligence Coordination
Development Assistance
Repositioning Analysis Planning
Exit & Disposition Strategies

Financial
Oversight &
Management

Capital Expenditure Planning & Execution
Expense Control Monitoring
Operations Budgeting
Workout Strategy And Execution
Concise Reporting

Operational Review & Monitoring Property Inspections
Benchmarking & Best Practices
Staff Capability, Qualifications & Performance
Operational Reviews
Guest Satisfaction Monitoring

Sales, Marketing & Strategic
Planning

Strategic Planning
Sales & Marketing Plan Development & Execution
Facilities Recommendations
Revenue Management Optimization

Negotiation & Compliance

Franchise License Agreements PIPs and Brand Standards



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# Powered By HVS

HVS Hotel Management is part of HVS a global consulting organization focused on hospitality services.

#### Other HVS Services Across Property Types

- Valuations & Appraisals
- Market & Financial Feasibility Studies
- Brokerage & Advisory
- Interior Design Services
- · Executive Search
- Expert Witness & Litigation Support

- · Shared Ownership Lodging
- Convention, Sports & Entertainment Facilities
- · Mixed Use Development
- · Resort Residential Projects
- Casinos
- Golf and Spa & Wellness Services

Connect With HVS Worldwide at HVS.com 50+ Offices throughout 5 Continents

# **HVS Hotel Management**

+1 401-625-5015

HVSHotelManagement.com

#### Additional Services We Offer

Asset Management
Acquisition Due Diligence
Expert Witness & Litigation Support
Operational Consulting

